

## Elena T. Pitt

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***Elena Pitt is solution-focused and accomplished professional with extensive experience in managing accounts, cultivating partnerships and expanding business in line with organization's vision and long-term strategy.***

Elena is driven sales and marketing director with over twenty years of progressive experience B2B sponsorship sales, marketing, revenue growth, and new business development with non-for-profit and Fortune 500 companies. Expertise in garnering new business relationships, developing loyal key accounts, public speaking, and building strategic alliances with best of class non-for-profit, oil and gas, manufacturing, and technology industries.

Elena holds B.S. in Computer Science & Automated Control Systems; Double Masters Degree - Petroleum Engineering, Applied Mathematics and MBA from Moscow University of Oil and Gas.

Additional information, affiliations and publications:

- *Raised \$300K for Y-Me Association against Breast Cancer during Hard Rock Café Auction in Chicago - 1997*
- *Commentary of joint venture activities in petroleum business in Russia, "Russian Oil Bulletin" for Dun & Bradstreet CIS. January 1999.*
- *Elena has been asked numerous times by the Chicago Department of Cultural and Civil Affairs at Mayor Richard M. Daley's Office as good will ambassador and translator for the Russian art cultural society during their visits and art display conferences.*
- *Publications in Oil & Gas Journal and Battery International Magazine.*

On free time Elena enjoys cooking and sharing meals with family and friends, going out to art exhibitions and classic music concerts, writing calligraphy, travelling and walking downtown Chicago and on the Lake front.

Elena is an active member of the Metropolitan Club and belongs to several Club's Committees.